

STANPACKS (INDIA) LIMITED
TRANSCRIPT OF 32nd ANNUAL GENERAL MEETING

Chairman: Good morning, ladies, and gentlemen.

I am R. Sukumar, Chairman of Stanpacks (India) Limited. It is a great honor and privilege for me to welcome all of you on behalf of Stanpacks (India) Limited and it is a pleasure to connect with you all in this occasion of 32nd Annual General Meeting of your Company. This annual general meeting is being organized through video conferencing, in compliance with the circulars issued by the Ministry of Corporate Affairs and Securities and Exchange Board of India. I hope the Members are safe and are in good health. The proceedings of this AGM shall be deemed to have been conducted at the registered office of the company.

Chairman: I wish to inform the members since the sufficient Quorum for the meeting is present, I call this meeting to Order. I wish to mention that participation of members through VC can be reckoned for the purpose of quorum in accordance with the Circulars issued by the Ministry of Corporate Affairs and Section 103 of the Companies Act, 2013.

Chairman: I feel elated to introduce to you the Directors and Auditors of the Company present among us in this Meeting through Video Conference:

- Sri. G V Gopinath, Managing Director;
- Sri. G S Sridhar, Whole time Director & Chief Financial Officer;
- Sri. S Ramakrishnan, Independent Director & Nomination and Remuneration Committee Chairman;
- Sri Darpan Kumar representing M/s. Darpan & Associates, Statutory Auditors of the Company;
- Mrs. Lakshmmi Subramanian, Practicing Company Secretary, representing M/s. Lakshmmi Subramanian & Associates, Secretarial Auditors of the Company

Chairman's Speech: Good Morning Once Again Ladies and Gentlemen,

It's my pleasure to welcome you all on behalf of the Board of Directors to the 32nd Annual General Meeting of "Stanpacks (India) Limited" for the Financial Year 2022-23, being held today through Video Conference. I am honored and inspired by the spirit you have demonstrated by joining us virtually. I hope to find you all safe, secure, and healthy always.

I am grateful for the opportunity to speak to you at this moment, now we all look back on the year 2023 with mixed feelings. On the one hand, the pandemic gradually subsided, allowing us to move more freely again after two long years of restrictions. On the other hand, just over a year ago, war broke out in Ukraine, a war that touches us all on a human level.

We have uploaded our Annual Report (with addendum to Notice of AGM) for FY22-23 on the stock exchanges and Company's website and it has been circulated to the Shareholders as well. I hope everybody had an opportunity to go through the same. We have tried to lay out the business performance and outlook of the Company with an aim to help you to gain insights on the future strategies and way forward of your Company. With your kind permission, could I take the Director's Report and Audited Accounts for FY23 as read.

The global economy experienced a slowdown in 2022, with an estimated growth rate of 3.4% according to International Monetary Fund (IMF). This deceleration was induced by the global pandemic, followed by the conflict between Russia and Ukraine leading to an increase in inflation worldwide. The central banks across economies led by the Federal Reserve responded with synchronized policy rate hikes to curb inflation. The rate hike by the US Fed drove capital into the US markets causing the US Dollar to appreciate against most currencies. As a result, current account deficits (CAD) widened and inflationary pressures in net importing nations intensified. The rate hike and persistent inflation also led to a lowering of the global growth forecasts by the IMF.

However, the Indian economy maintained its position as one of the fastest-growing major economies. It displayed remarkable resilience to global shocks, thanks to substantial government capital spending and private demand. The growth trajectory received support from a recovering labor market and increased credit flow to the private sector. However, the growth rate was slightly affected by ongoing policy tightening aimed at curbing high inflation resulting from geopolitical crises and a slowdown in global economic momentum. According to IMF estimates, the Indian economy is expected to grow by 5.9% in FY24, these growth estimates stem in part from the Indian economy's resiliency, as evidenced by the resurgence of private consumption, which has replaced the export stimuli as the leading driver of growth. The uptick in private consumption has also given a boost to production activity resulting in an increase in capacity utilization across sectors. The Capital Expenditure (Capex) of the central government, which increased by 63.4% in the first eight months of FY23, was another growth driver of the Indian economy.

The Indian engineering industry continues to experience tailwinds on the back of significant government expenditure in key areas like power, railways, and infrastructure development as well as private sector investments in cement, steel, etc. The government's supportive policies, such as the Production Linked Incentive (PLI) scheme, emphasis on indigenization, reduction of corporate tax rates, along with technological advancements continues to contribute to the overall progress of the engineering industry.

Let me turn my attention now to the performance of the year gone by.

FY 2022-23 has been a challenging year to perform for the Company, it witnessed significant decline in sales and substantial loss. Your Company was able to recover during

FY2022-23 to a much larger extent. Your Company registered a gross turnover of Rs. 2893.96 lakhs during the year as against Rs. 3,401.99lakhs in the previous year

Your Company has maintained a stable financial position, despite the prevailing adverse market conditions. The Annual Report sent to you gives a detailed overview of your Company's Performance across various quantitative and qualitative parameters during the year 2022-23

This FY was marked by high inflation on the raw material front leading to a tightening of the operating margins. And though we were able to recover a part of the margin pressure through price increase, the uncertain demand conditions meant a consistent drive in the business to optimize its cost structure to alleviate the margin pressure.

In FY 2022-23, we have increased cost efficiencies through judicious management of raw material and inventories, deployed best-in-class technology, managed cash flows, focused on value-added products; added new territories and aligned long-term business strategies with diverse stakeholder expectations.

Despite various odds and threats faced in the year under review, your Company continuously focused on product innovation considering the changing consumer preferences and market trend and with the continuous support of promoters and bankers, trying to achieve the targeted results. During the year, your Company has further invested in MSME Cluster from which it can reap benefits by procuring several raw materials and other materials at subsidized rates.

The Board of Directors in their meeting held on 24th May 2023 has approved the appointment of M/s. Darpan & Co, Chartered Accountants as Statutory Auditors of the Company. This subject form part of the Notice of 32nd AGM for approval of the Shareholders.

The Company's focus on innovation, technology, and sustainability along with its commitment to delivering value to customers, positions it well for continued success and growth in the years to come.

Despite ongoing uncertainties and challenges, including inflation and supply chain disruptions, the Indian economy is anticipated to show resilience and expected to be one of the fastest growing major economies in the world on the back of favorable government policies, robust domestic demand, and a resurgence in export activities. Government's focus on infrastructure spending is likely to have a large multiplier effect which will support investment and manufacturing activities to enhance the overall growth opportunities. With our manufacturing expertise, continuous R&D, new product addition and deep customer relationships, we are well poised to capitalize on these opportunities and remain dedicated to fostering long-term sustainable growth for the benefit of our stakeholders.

I wish to place on record my sincere gratitude towards our Board Members for their constant guidance and support in our pursuit of maximizing long-term shareholder value. I would also like to thank all our shareholders and customers for believing in us and supporting us throughout our journey. Last but not least, I would like to acknowledge the passion, dedication and commitment of our employees. As I close, I would like to take this opportunity to thank you all for your continuous support and faith in the Company and its management. We shall endeavor to scale newer heights as we continue our journey ahead.

Thank you for your attention!

Chairman: Now, we shall carry on with the formal proceedings of the Annual General Meeting. Since this AGM is being held through Video Conference, physical attendance of Members has been dispensed with. Accordingly, the facility for appointment of proxies by the Members will not be available for this AGM, hence Attendance Slip and Proxy Form were not annexed to the Notice. Facility for joining this meeting through video conference is available to members on first-come first-serve basis.

Since this AGM is being conducted through Video Conference and the process of ballot voting has been dispensed, I wish to inform the members that they shall be allowed to vote through e-voting during the AGM.

Chairman: I would like to inform the members that we have not received any queries or any request by the members to speak during the AGM. However, members can also post their questions on the chat tab on their video conference screen which will be suitably responded.

I would like to inform the members that the registers of the Company are open for inspection and have been uploaded on the website of CDSL.

Chairman: The Report of Statutory Auditors and the Secretarial Auditors for the Financial Year 2022-23 do not contain any qualification or adverse remarks hence they are not required to be read out as per the Companies Act, 2013.

Chairman: With the permission of members, I take the Statutory Auditors Report and Secretarial Audit Report along with their Annexure as read.

The Notice and Board's Report along with its Annexure which has already been circulated to the members, with your permission, I shall take them also as read.

Chairman: I am pleased to bring to your notice that as per Section 108 of the Companies Act read with Rule 20 of the Companies (Management and Administration) Rules, 2014 and Regulation 44 of the Listing Regulations, remote e-voting facility was offered to Members.

The remote E-voting facilities were carried out between 25th July 2023 to 27th July 2023 for the businesses contained in the Notice of the 32nd AGM. M/s. Lakshmmi Subramanian

& Associates, Practicing Company Secretaries has been appointed as the Scrutinizer for the e-voting process.

All those shareholders, who are present in the AGM and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM as per the instructions provided in the Notice of AGM circulated to you.

Since the all the businesses requiring shareholders', approval as provided in the notice of AGM are voted through e-voting there is no requirement for taking them in the meeting.

Chairman: After obtaining Scrutinizer's report, the overall voting results will be published in website of the Company and the website of the Stock exchange within 2 working days.

Chairman: With this the 31st Annual General Meeting of the Company comes to an end. My sincere gratitude to the Members, Directors, Auditors and Practicing Company Secretary for taking their valuable time and attending the meeting. I now declare this meeting as formally closed. Thank you very much and see you next year hopefully as some people desired for a physical meeting.

Thank you very much once again.

CDSL Moderator: Thank you, sir. With the permission of the chairman. We can conclude this meeting.

Chairman: Yes okay. Thank you.

CDSL Moderator: Thank you all for joining. Thank you.

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