

STANPACKS (INDIA) LIMITED
TRANSCRIPT OF 31st ANNUAL GENERAL MEETING

Chairman: Good morning ladies and gentlemen.

I am R. Sukumar, Chairman of Stanpacks (India) Limited. It is a great honor and privilege for me to welcome all of you on behalf of Stanpacks (India) Limited and it is a pleasure to connect with you all in this occasion of 31st Annual General Meeting of your Company. I highly regret that once again, we are unable to meet in person due to social distancing advisory issued to prevent spread of COVID-19. In order to ensure the safety of all stakeholders, this annual general meeting is being organized through video conferencing, third time in a row, in compliance with the circulars issued by the Ministry of Corporate Affairs and Securities and Exchange Board of India. I hope the Members are safe and are in good health. The proceedings of this AGM shall be deemed to have been conducted at the registered office of the company.

Chairman: I wish to inform the members since the sufficient Quorum for the meeting is present, I call this meeting to Order. I wish to mention that participation of members through VC can be reckoned for the purpose of quorum in accordance with the Circulars issued by the Ministry of Corporate Affairs and Section 103 of the Companies Act, 2013.

Chairman: I feel elated to introduce to you the Directors and Auditors of the Company present among us in this Meeting through Video Conference:

- Sri. G V Gopinath, Managing Director;
- Sri. G S Sridhar, Joint Managing Director & Chief Financial Officer;
- Sri. S Ramakrishnan, Independent Director & Nomination and Remuneration Committee Chairman;
- Sri G.S. Rajasekar, Director;
- Smt. Shobha Gupta, Independent Director;
- Sri Sri Narayan Jakhotia, representing M/s. J V Ramanujam & Co, Statutory Auditors of the Company;
- Mrs. Lakshmmi Subramanian, Practicing Company Secretary, representing M/s. Lakshmmi Subramanian & Associates, Secretarial Auditors of the Company.

Chairman's Speech: Good Morning Once again Ladies and Gentlemen,

I feel honored and privileged to address you all in this occasion of 31st Annual General Meeting of the Company. This is the third straight year where the Annual General Meeting is held through Video Conference. I thank you for your continued trust, encouragement and unequivocal support to the Company and its Management. We were hopeful of the Board would have had an opportunity to meet you all in person. However, the Company has decided to hold this Annual General Meeting virtually keeping in mind the increasing covid cases and health of the shareholders.

Now let us move on to the business today. I would like to start with a brief overview on the happenings during the year, performance of your Company, future prospects and strategies

adopted. We will then move onto the formal part of the meeting when we propose the resolutions set out in the notice of meeting.

I wish to inform you all that the Annual Report of the Company for the Financial Year 2021-22 including Notice, Board's Report, Management Discussion and Analysis Report, Audit Reports and the Financials has been circulated through electronic mode to all the members, whose email ids were available in the records of the Company as on date of sending the notice, this time as per the relaxation provided by the Ministry of Corporate Affairs. The Annual Report had also been uploaded and is made available in the website of the Company and the website of Bombay Stock Exchange.

I may, at the outset, take this opportunity to brief the distinguished Members about the Company's performance during Financial Year 2021-22 and the environment against which the performance was accomplished.

Financial Year 2021-22 was tough year to start with for the world as a whole as there was sudden surge in covid cases during the second wave. The Governments has imposed lockdown nationwide during the months of May and June 2021. The causalities being more than that during the first wave of covid-19 outbreak.

Though FY 2020-21 has been a challenging year to perform for the Company, it witnessed significant decline in sales and substantial loss. Your Company was able to recover during FY2021-22 to much larger extent. Your Company registered a gross turnover of Rs. 4,019.85 lakhs during the year as against Rs. 3,038.02 lakhs in the previous year. Your Company has been successful in selling its property situated in Nellore. Profit after Tax (PAT) for the year 2021-22 stood at Rs. 671.24 lakhs. Your Company has maintained a stable financial position, despite the prevailing adverse market conditions. The Annual Report sent to you gives a detailed overview of your Company's Performance across various quantitative and qualitative parameters during the year 2021-22.

This FY was marked by high inflation on the raw material front leading to a tightening of the operating margins. And though we were able to recover a part of the margin pressure through price increase, the uncertain demand conditions meant a consistent drive in the business to optimize its cost structure to alleviate the margin pressure.

In FY 2021-22, we have increased cost efficiencies through judicious management of raw material and inventories, deployed best-in-class technology, managed cash flows, focused on value-added products; added new territories and aligned long-term business strategies with diverse stakeholder expectations. The major contribution to bottom line has been the proceeds from the sale of Nellore property. Hence, the Company was able to maintain a positive bottom line despite several challenges.

In spite of various odds and threats faced in the year under review, your Company continuously focused on product innovation considering the changing consumer preferences and market trend and with the continuous support of promoters and bankers, trying to achieve the targeted results. During the year, your Company has invested in

MSME Cluster from which it can reap benefits by procuring several raw materials and other materials at subsidized rates.

The Board of Directors in their meeting held on 24th May 2022 has approved reappointment of M/s. J V Ramanujam & Co Chartered Accountants as Statutory Auditors of the Company. This subject form part of the Notice of 31st AGM for approval of the Shareholders.

Our Company has always maintained extremely high standards of Corporate Governance and we follow a culture that is built on our core values of ethical business conduct.

The COVID-19 pandemic is extraordinary and unprecedented. The second wave of covid-19 has impacted the world and every country, business and individual. For instance, clients who are dealing in non-essential items were completely non-operative for 2 months during the lockdown. However, your Company had received requisite permissions from the relevant authorities to start operations in the month of May and June 2021 for supplying goods to entities engaged in essential services alone.

With the proceeds from the sale of the property situated in Nellore, the Company has applied predominant portion of the proceeds in repaying the existing debts of the Company which in turn shall reduce the finance cost during the period to come. A part of the proceeds has also been applied for the working capital of the Company which has eased the financial difficulties of the Company in its day-to-day operations. The Company expects itself to excel in the coming years with the benefits that have arised from the sale of its property in Nellore.

Before I conclude, I would like to thank the Government of India, and the State Government of Tamil Nadu, the Shareholders, Customers, Suppliers, Auditors, the Karnataka Bank Limited and other Bankers, financial institutions and all other organizations for their continuous support to the Company.

Above all, I would like to place on record the commendable efforts and commitments shown by our employees, who have always contributed their best for the Company to set new benchmarks.

Thank you once again for the trust and confidence reposed on Stanpacks India Ltd.

Chairman: Now, we shall carry on with the formal proceedings of the Annual General Meeting. Since this AGM is being held through Video Conference, physical attendance of Members has been dispensed with. Accordingly, the facility for appointment of proxies by the Members will not be available for this AGM, hence Attendance Slip and Proxy Form were not annexed to the Notice. Facility for joining this meeting through video conference is available to members on first-come first-serve basis.

Since this AGM through is being conducted through Video Conference and the process of ballot voting has been dispensed, I wish to inform the members that they shall be allowed to vote through e-voting during the AGM.

Chairman: I would like to inform the members that we have not received any queries or any request by the members to speak during the AGM. However, member can also post their questions on the chat tab on their video conference screen which will be suitably responded.

I would like to inform the members that the registers of the Company are open for inspection and have been uploaded in the website of CDSL.

Chairman: The Report of Statutory Auditors and the Secretarial Auditors for the Financial Year 2021-22 do not contain any qualification or adverse remarks hence they are not required to be read out as per the Companies Act, 2013.

Chairman: With the permission of members, I take the Statutory Auditors Report and Secretarial Audit Report along with their Annexure as read.

The Notice and Board's Report along with its Annexure which has been already circulated to the members, with your permission, I shall take them also as read.

Chairman: I am pleased to bring to your notice that as per Section 108 of the Companies Act read with Rule 20 of the Companies (Management and Administration) Rules, 2014 and Regulation 44 of the Listing Regulations, remote e-voting facility was offered to Members.

The remote E-voting facilities were carried out between 08th August 2022 to 10th August 2022 for the businesses contained in the Notice of the 31st AGM. M/s. Lakshmmi Subramanian & Associates, Practicing Company Secretaries has been appointed as the Scrutinizer for the e-voting process.

All those shareholders, who are present in the AGM and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM as per the instructions provided in the Notice of AGM circulated to you.

Since the all the businesses requiring shareholders' approval as provided in the notice of AGM is voted through e-voting there is no requirement for taking them in the meeting.

Chairman: After obtaining Scrutinizer's report, the overall voting results will be published in website of the Company and the website of the Stock exchange within 2 working days.

Chairman: With this the 31st Annual General Meeting of the Company comes to an end. My sincere gratitude to the Members, Directors, Auditors and Practicing Company Secretary for taking their valuable time and attending the meeting. I now declare this meeting as

formally closed. Thank you very much and see you next year hopefully as some people desired for a physical meeting.

Thank you very much once again.

CDSL Moderator: Thank you, sir. With the permission of the chairman. We can conclude this meeting.

Chairman: Yes okay. Thank you.

CDSL Moderator: Thank you all for joining. Thank you.

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